

Children's Hospital of Wisconsin -Fox Valley
 130 Second Street
 Neenah, WI 54956
 (920) 72 -9308

Type: GMS
 Control: Other Not for Profit
 Fiscal Year: 01/01/02 to 12/31/02

County: Winnebago
 Analysis Area: Lake Winnebago (3)
 Volume Group: 1

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	. %	57.4%	.	54.1%	.	15.9%	.	. %	.
Obstetrics	. %	39.6%	.	40.5%	.	5.7%	.	. %	.
Pediatrics	30.8%	48.0%	0.64	29.1%	1.06	20.4%	1.51	. %	.
Total hospital	32.8%	55.9%	0.59	51.9%	0.63	31.3%	1.05	. %	.
Average Census (Patients)									
Adult medical-surgical	0.0	30.4	0.00	23.6	0.00	2.1	0.00	.	.
Obstetrics	0.0	3.9	0.00	3.7	0.00	0.0	0.00	.	.
Pediatrics	4.9	1.8	2.70	0.8	6.36	0.5	10.4	.	.
Total hospital	12.5	55.4	0.22	44.3	0.28	9.1	1.37	.	.
Average Length of Stay (Days)									
Adult medical-surgical	.	3.9	.	3.6	.	3.1	.	.	.
Obstetrics	.	2.4	.	2.4	.	2.1	.	.	.
Pediatrics	1.8	2.4	0.73	2.0	0.87	1.7	1.07	.	.
Total hospital	7.3	4.3	1.68	4.0	1.81	6.6	1.10	.	.
Surgical Operations									
Inpatient	0	1,424	0.00	1,403	0.00	36	0.00	.	.
Outpatient	0	3,187	0.00	4,482	0.00	152	0.00	.	.
Inpatient as % of all surgeries	. %	30.9%	.	23.8%	.	19.2%	.	. %	.
Outpatient Visits									
Non-emergency visits	1,527	75,046	0.02	51,093	0.03	8,386	0.18	.	.
Emergency visits	0	14,086	0.00	12,245	0.00	1,720	0.00	.	.
Full-time Equivalents (FTEs)									
Administrators	1.0	14.8	0.07	15.8	0.06	3.4	0.29	.	.
Nurses, licensed	46.5	160.1	0.29	116.5	0.40	19.7	2.36	.	.
Ancillary nursing personnel	1.3	54.3	0.02	30.8	0.04	8.1	0.16	.	.
All other personnel	11.7	384.2	0.03	295.7	0.04	38.0	0.31	.	.
Total FTEs	60.5	613.5	0.10	458.8	0.13	69.2	0.87	.	.
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.3	14.6	0.57	16.4	0.51	36.0	0.23	.	.
Nurses, licensed	387.1	157.9	2.45	120.8	3.21	207.7	1.86	.	.
Ancillary nursing personnel	10.8	53.6	0.20	31.9	0.34	85.0	0.13	.	.
All other personnel	97.4	378.9	0.26	306.4	0.32	400.4	0.24	.	.
Total FTEs	503.7	605.0	0.83	475.4	1.06	729.0	0.69	.	.

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	38	Health maintenance		Beds set up and staffed	0	Bassinets	0
Discharges	1,172	organization (HMO)	Yes	Discharges	0	Total births	0
Inpatient days	4,549	Preferred Provider		Inpatient days	0	Newborn days	0
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	5	0	0	0	. %	0.0	.
Orthopedic	4	0	0	0	. %	0.0	.
Rehab. and physical medicine	4	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	4	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	16	1,016	1,801	30.8%	4.9	1.8
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	4	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	4	0	0	0	. %	0.0	.
Cardiac intensive care	4	0	0	0	. %	0.0	.
Pediatric intensive care	4	0	0	0	. %	0.0	.
Burn care	4	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	1	22	156	2,748	34.2%	7.5	17.6
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	1	0	1.0	Radiological services personnel	0	0	0.0
Physicians and dentists	1	3	2.2	Occupational therapists	0	0	0.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	22	48	45.9	Physical therapists	0	0	0.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	0	0.0
Licensed practical nurses	0	1	0.6	Recreational therapists	0	0	0.0
Ancillary nursing personnel	0	4	1.3	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	2	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	1	0	1.0
Medical records personnel	0	0	0.0	All other personnel	4	5	7.6
Pharmacy personnel	0	0	0.0	-----			
Clinical laboratory personnel	0	0	0.0	TOTAL	29	63	60.5

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$9,218,492	Cash and cash equivalents	\$0	Current liabilities	\$1,616,485
Less deductions	2,104,142	Net Patient receivables	2,572,971	Long-term debt	0
Net patient revenue	7,114,350	Other receivables	-2,421,789	Other liabilities	0
Plus other revenue	1,442,325	Land, bldgs and equip: Net	1,401,846	Subtotal	1,616,485
Total revenue	8,556,675	Other assets	39,066		
Less expenses	8,430,034			Unrestricted fund balance	-24,391
Nonoperating gains/losses	0	Total Assets	\$1,592,094	Total liabilities & fund balance	\$1,592,094
Net Income	\$126,641			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$54]	0.0%	41.7%	0.00	42.0%	0.00	58.9%	0.00	. %	.
Medical Assistance [\$1,659,026]	18.0%	9.0%	2.00	5.7%	3.14	10.1%	1.78	. %	.
Commercial [\$6,882,057]	74.7%	43.2%	1.73	48.4%	1.54	26.7%	2.80	. %	.
All other [\$677,356]	7.3%	6.1%	1.21	3.8%	1.93	4.3%	1.69	. %	.
Deductions as % of Total Gross Patient Revenue									
Medicare [\$0]	0.0%	23.7%	0.00	19.7%	0.00	26.7%	0.00	. %	.
Medical Assistance [\$741,706]	8.0%	6.0%	1.35	3.5%	2.31	4.6%	1.75	. %	.
Commercial [\$1,339,453]	14.5%	9.4%	1.54	9.9%	1.47	4.5%	3.25	. %	.
Charity care [\$18,002]	0.2%	1.2%	0.16	0.8%	0.23	0.5%	0.40	. %	.
All other [\$4,981]	0.1%	1.4%	0.04	0.4%	0.13	0.4%	0.12	. %	.
Total deductions [\$2,104,142]	22.8%	41.7%	0.55	34.3%	0.67	36.7%	0.62	. %	.
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	16.9%	5.1%	3.31	3.0%	5.62	2.8%	6.00	. %	.
Net gains/losses as % of net income	0.0%	5.3%	0.00	17.3%	0.00	4.7%	0.00	. %	.
Expenses as % of Total Expenses									
Salary/fringe benefit[\$4,535,500]	53.8%	47.8%	1.13	51.6%	1.04	51.3%	1.05	. %	.
Supplies and services[\$3,304,735]	39.2%	40.5%	0.97	35.5%	1.10	38.7%	1.01	. %	.
Capital component [\$509,482]	6.0%	8.7%	0.69	10.5%	0.58	7.3%	0.82	. %	.
Bad debt [\$80,317]	1.0%	3.0%	0.32	2.4%	0.40	2.6%	0.36	. %	.
Fiscal Statistics									
Operating margin	1.5%	6.1%	0.24	5.0%	0.30	4.5%	0.33	. %	.
Total hospital profit margin	1.5%	6.4%	0.23	5.9%	0.25	4.7%	0.31	. %	.
Return on equity	-519.2%	10.0%	-51.89	8.5%	-60.78	28.0%	#	. %	.
Current ratio	0.1	2.5	0.05	2.9	0.04	1.5	0.08	.	.
Days in net patient accounts receivable	132.0	57.8	2.28	61.8	2.14	60.9	2.17	.	.
Average payment period	70.9	52.6	1.35	40.5	1.75	66.6	1.06	.	.
Equity financing	-1.5%	56.2%	#	63.1%	-0.02	26.3%	#	. %	.
Long-term debt to equity ratio	0.0	0.5	0.00	0.4	0.00	1.4	0.00	.	.
Times interest earned	.	5.0	.	4.2	.	5.7	.	.	.
Total asset turnover	5.4	0.9	6.10	0.9	5.99	1.5	3.48	.	.
Average age of plant: years	1.1	9.5	0.11	8.3	0.13	11.4	0.09	.	.
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	. %	.
Output gross rev (% of total gross pt. rev)	14.0%	44.1%	0.32	55.1%	0.25	32.5%	0.43	. %	.
Net Revenue Statistics									
Inpatient net revenue per discharge	\$9,577	\$7,870	1.22	\$6,169	1.55	\$8,870	1.08	.	.
Inpatient net revenue per day	\$1,588	\$1,834	0.87	\$1,587	1.00	\$2,010	0.79	.	.
Outpatient net rev per visit	\$739	\$343	2.16	\$484	1.53	\$253	2.92	.	.